

OUR RESOURCES ALLOW HUNDREDS OF PASSIONATE PROFESSIONALS TO STAY ON THE FRONT LINES OF CHANGE, WHERE THEY CAN MAKE A MEANINGFUL DIFFERENCE.

> RUTH WILLIAMS President & CEO

BUILDING BRIDGES TO THE COMMUNITY

What an exciting first year it has been for me at Community Initiatives! I started this year by meeting with projects. Today, I am more inspired than ever by the diverse and meaningful work of our fiscally sponsored projects, and I am committed to providing the support they need to thrive.

We recently unveiled our new website, which showcases the work and impact of our projects in more depth. All of our projects are now searchable by topic. We are proud to present our initiatives serving communities in many areas, including animals, arts, capacity building, education, environment, health and wellness, networks, philanthropy, social justice, and youth development. In our ongoing "Leader Voices" series on the site, we have six incredible director interviews. You can read a case study for a project that literally went up in flames—and survived.

In my meetings, it also became clear how deeply our network relies on the administrative support provided by our team. Community Initiatives builds the bridges that provide the infrastructure necessary for nonprofit success. These bridges establish the integrity necessary to attract funding by connecting projects with HR, finance, legal, and insurance resources. Now with a team of seventeen on staff and a deep bench of consulting experts, we offer bridges to the expertise that many nonprofits could not afford on their own. Our resources allow hundreds of passionate professionals to stay on the front lines of change, where they can make a meaningful difference.



With new offices on both sides of San Francisco Bay, we are more equipped than ever to support the booming nonprofit sector in our local community and beyond.

Sincerely,

Ruth Williams

Ruth Williams President and CEO



ANNUAL PROJECT REVENUE RANGE



\$1.500.000

% OF COMMUNITY INITIATIVES PROJECTS

\$500,000-\$1,500,000

18%

WE SERVE PROJECTS THAT FOCUS ON ANIMAL WELFARE, SOCIAL JUSTICE INITIATIVES, ENVIRONMENTAL CAUSES, ARTS, EDUCATION, HEALTH AND SO MUCH MORE. COMMUNITY INITIATIVES HAS STRONG ROOTS IN SAN FRANCISCO, BUT SERVES PROJECTS EVERYWHERE.





OTHER AREAS OF CALIFORNIA

10% THE REST OF UNITED STATES

INTERNATIONAL

SERVICES IN ACTION

Effective administration. It's what we do best, and it's all we do. Initiatives that partner with Community Initiatives can focus on what they do best—program and service delivery. Managing all of these services alone, the cost could consume as much as 40% of an organization's operating budget. With Community Initiatives, we handle it all for just 10% of a project's operating budget.





BENEFITS, PAYROLL AND HR

Community Initiatives helped to secure an HIB visa for a Canadian citizen who had been working with **HARMONY PROJECT** as an Assistant Program Manager since September 2016. With this visa, the contractor was able to continue working with Harmony Project as an Arts Management

Consultant.

TAX PREPARATION AND COMPLIANCE

Community Initiatives successfully completed the City and County of San Francisco's FY16-17 fiscal and compliance monitoring for grants awarded to EL/LA PARA TRANSLATINAS, HELP A MOTHER OUT, MISSION SCIENCE WORKSHOP and PEER RESOURCES. The City had no findings from conducting their assessment.



LEGAL COUNSEL

As a project looking for innovative ways to support the artists they work with, Community Initiatives consulted with NEO Law Group to help **ZOO LABS** understand the regulations governing partnerships between nonprofit and forprofit entities.



FINANCIAL MANAGEMENT

HELP A MOTHER OUT

has complex needs for their direct client service inventory. This year we provided accounting support and specialized reports to assist Help a Mother Out in managing their supply and distributions. WE KNOW THAT COMMUNITY INITIATIVES IS NOT JUST DOING PAPERWORK; THEY HAVE OUR BACK AND ARE INVESTED IN OUR GROWTH.





GRANT SUPPORT

EL/LA PARA TRANSLATINAS is

primarily funded by reimbursable grants. Community Initiatives provided efficient administrative support with their monthly invoicing to streamline a frequent, recurring process that might otherwise pull focus from programs. RISK MANAGEMENT AND INSURANCE

LATINO OUTDOORS

requires special insurances for the the walks and hikes central to their programming. Community Initiatives is able to provide these coverages at a much lower rate than would otherwise be available.



DONATION MANAGEMENT AND CROWDFUNDING

Last fiscal year, sixty-four of our fiscally sponsored projects used the **WEDIDIT** fundraising platform and raised approximately \$422,000 through online donations. Community Initiatives has an ongoing collaboration with the WeDidIt team in order to help increase fundraising and more efficient operations.



COACHING

When launching a new website and a number of new programs, ACTIVE VOICE LAB needed specialized communications support to get the word out to their highly curated network. Drawing from our Consulting Experts, Active Voice Lab was paired with **Rise Above Social** Strategies to leverage the announcements to engage their network.

STAFF

CEO'S OFFICE



RUTH WILLIAMS President & CEO



TIFFANY PRUITT Executive Assistant and Board Liaison

CLIENT SERVICES



AMANDA SCHEPER Client Services Manager



ELIZABETH LEIGHTY Client Services Manager



ERICA BLEICHER Client Services Manager



LY NGUYEN Client Services Manager



THIEU DO Client Services Specialist

FINANCE



KEITH CHRESTON Chief Financial Officer



ANTONIO CHOY KOO Controller



CATHY NELSON Senior Payroll Administrator



JENNY WU Staff Accountant



KEITH SAU-SIMURO Accounts Payable







PETER BYRNE Senior Accountant

HUMAN RESOURCES



DAVID MCGEE Senior Director of Human Resources



RULA ADRANLY Human Resources Business Partner

BOARD OF DIRECTORS

ALISON FONG CHAIR

FVAN BOIDO SECRETARY

ZOE HUNTON **CHRIS MCCRUM** SARAH BACON VICE CHAIR

JANINE GUILLOT TREASURER

JANET CAMARENA MARY ANN J. FAKE, CPA

CONNIE LEE KENJI TREANOR

I KNOW THAT IF I AM UNCERTAIN ABOUT SOMETHING, ABOUT WHETHER SOMETHING IS POSSIBLE, I CAN TALK TO COMMUNITY INITIATIVES AND THEY WILL HELP SOLVE PROBLEMS.

> **CHARLES BELLE** Startup Policy Lab

	2017 TOTAL	LIABILITIES UNRESTRICTED- \$997,788 CI OPERATIONS \$1,993,121
STATEMENT OF FINANCIAL POSITION		\$1,535,121
Total Assets	<u>\$ 21,064,727</u>	
Liabilities	<u>997,788</u>	TOTAL NET ASSETS
Net Assets:		\$20,066,939
Unrestricted–Cl Operations	1,993,121	TOTAL LIABILITIES
Temporarily Restricted-FSP	<u>18,073,818</u>	AND NET ASSETS
Total Net Assets	<u>20,066,939</u>	TEMPORARILY RESTRICTED-FSP \$18,073,818
TOTAL Liabilities and Net Assets	\$21,064,727	\$10,070,010
		IN-KIND CONTRIBUTIONS \$123,542 OTHER INCOME \$2,003,139
STATEMENT OF ACTIVITIES		
Revenue and Support:		
Grants and Contributions	\$22,471,089	
Other Income	2,003,139	
In-kind Contributions	123,542	REVENUE AND SUPPORT
Interest Income	<u>16,594</u>	CONTRIBUTIONS \$22,471,089
TOTAL Revenue and Support	24,614,364	
		C-MANAGEMENT AND GENERAL \$2,507,088
Expenses:		
FSP-Program Services	22,020,511	FSP-FUNDRAISING \$2,437,279
FSP–Fundraising	2,437,279	
CI–Management and General	<u>2,507,088</u>	EXPENSES
TOTAL Expenses	<u>26,964,878</u>	FSP-PROGRAM
Change in Net Assets	(2,350,514)	SERVICES \$22,020,511
Net Assets, Beginning of Year	22,417,453	
Net Assets, End of Year	\$20,066,939	

COMMUNITY INITIATIVES IS THE CAR THAT GETS US WHERE WE WANT TO GO.

Most of us dreamers with passionate ideas get excited and push forward and then we realize that to get to our destination, we need insurance, we need to know the traffic rules, we need the right kind of gas– that's what fiscal sponsorship does.

> Community Initiatives has expertise and capacity that come with years of experience that we don't have yet. And operational matters are not where we want to invest our time anyway;

WE WANT TO KEEP GROWING AND ACTIVATING OUR IDEAS!

> JOSÉ GONZÁLEZ Latino Outdoors

ALCONDES





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FIND US ONLINE!

Communityin.org

